



— THE —
BACKGROUND CHECK
C O M P A N Y



WHY US?



We are run by an active owner, with real, local support staff. Our team includes HR lawyers and in-house software developers ready to customize any of our service offering to better address our clients needs/questions/preferences. Our clients and their experience is top of mind at all times, this is reflected in our intuitive, user friendly portal.

Time and again, we find that our clients love having direct access to our team and not an outsourced support team like our competitors. We actively monitor all background checks in-process and review prior to sending off to our clients. We do this to demonstrate that we care as much about our clients' business as they do, because we do!

You may not have heard of us, but there is a reason why Pepsi, TaylorMade, Trident Seafoods, Kraft Foods, and 4,000+ other companies chose TBCC--people still care about and prefer working with companies with great customer service.



**Edward
Jones**

VALUE ADD



In a direct comparison with more than 1,000 screening vendors, TBCC provided the fastest turnaround time.

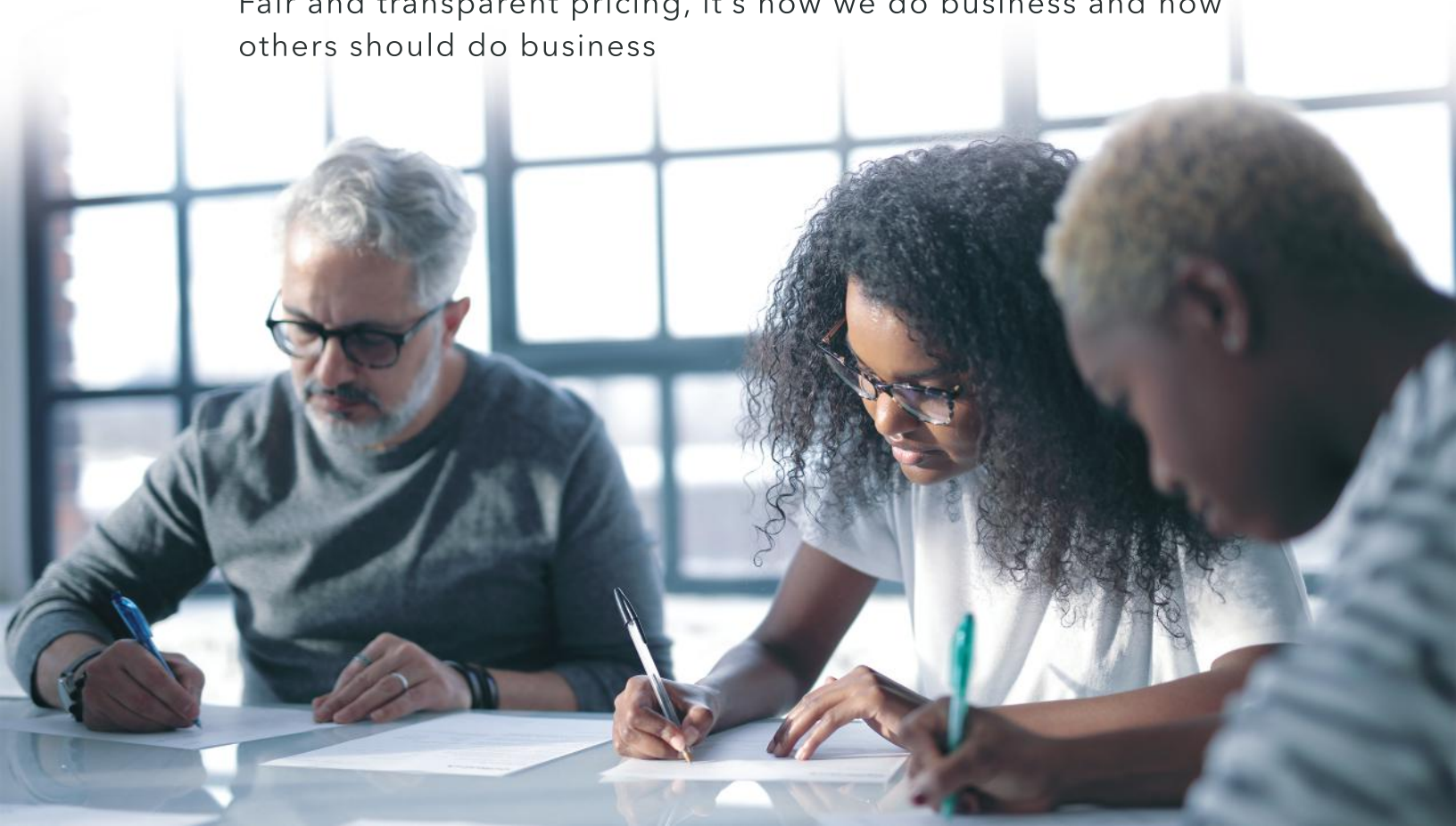
Our average turnaround time, on over 1 million searches per quarter, was 8 hours per background check

Our quick turnaround time better supports clients and their hiring goals (candidates do not like to wait on background checks)

In a nationwide market research study, TBCC rates were determined to be typically 15-30% lower than most competitors.

Quicker, more accurate results at a better price.

Fair and transparent pricing, it's how we do business and how others should do business



VALUE ADD



Our clients have access to a team of Global HR lawyers who will advise on any labor or employment law matter, minimizing their legal exposure.

When we say we support our clients, we mean it.

We have a 98% client retention rating.

Companies providing services to other businesses should know their customer retention; otherwise, can they really say they are service oriented or customer first?

We do not outsource customer support.

Talk with live, knowledgeable support staff in Texas or Washington State.

We are an owner-operated company, much like Paycor.

We are not owned by a Private Equity firm that is only concerned with making money.

We do not have contracts with our clients.

If our service is not good enough to keep clients coming back, then they should have the option to find a better company at any time (refer back to our retention rate!).



OUR SERVICES

EDUCATIONAL / PROFESSIONAL VERIFICATION

CRIMINAL RECORD SEARCH

CREDIT CHECKS / REPORTS

INTERNATIONAL SEARCH

SOCIAL MEDIA SEARCH

CIVIL RECORD SEARCH

DRIVING RECORDS

DRUG TESTS

AND MANY MORE

OUR PROCESS

INITIATE ORDER — Login, select your package and enter the applicant's info. This can be done by you or by the applicant.

REPORT COMPILED — All information is then compiled into a draft report and routed to our Quality Assurance (QA) team.

QA REVIEW — Our QA specialists are trained to verify information on the report for accuracy and compliance.

DELIVERY — When QA is complete, the report is delivered to the client via email, as a link or a PDF.

All in roughly 8 hours



ALIGNING WITH PAYCOR

Mr. Bob Coughlin started Paycor because too many former clients of his were disappointed with the service they were getting from ADP after Mr. Coughlin left. Likewise, we at TBCC believe service is being neglected in the background check space. Many companies have figured out the portal side of the business but too many of them have become reliant on automation, neglecting clients and service. At TBCC we utilize automation to add value, but we refuse to let service suffer as a result. We use automation as a tool, and it's helped us greatly, but our greatest asset is the friendly, knowledgeable voice on the other end of the line when there is a question, request or concern.

We believe your clients, many of whom are not large national companies, still appreciate reliable, local customer service, because they are largely local companies themselves.



A TRUE PARTNERSHIP

WIN/WIN

We'd like to re-define what it means to partner with Paycor. Paycor, over the last 31 years, has grown a very strong business with a very strong client base. We want to become a partner with Paycor and do two things:

Add greater value to your customers

A client focused background check provider -
speed, price and accuracy

We'd like to give a percentage of all revenue generated through Paycor clients back to Paycor

This does not impact our price, it's a percentage already allocated for sales, Paycor just happens to be functioning

I come from the distribution space where you have to pay for shelf space, how is this any different?

Paycor has a client base that is very valuable, we want to show our appreciation to Paycor for letting us partner together

Ultimately, our goal is to take this partnership a step further and create a win-win-win scenario- where Paycor, it's clients, and TBCC all win.

COMPANY PROFILE

NAME:

The Background Check Company (TBCC)

WEBSITE:

thebackgroundcheckcompany.com

EMPLOYEE COUNT:

18 (Full-Time) 5 (Part-Time)

HEADQUARTERS:

Everett, WA

FOUNDED:

1999

CLIENT BASE:

~4,000

MAJOR CLIENTS INCLUDE:

